

# City of San Leandro

Meeting Date: July 20, 2015

#### Staff Report

File Number:	15-388	Agenda Section: CONSENT CALENDAR
		Agenda Number: 8.1.
TO:	City Council	
FROM:	Chris Zapata City Manager	
BY:	Debbie Pollart Public Works Director	
FINANCE REVIE	EW: David Baum Finance Director	
TITLE:	Staff Report for a Resolution for Approval to Make Landscape Structures, Inc. the Sole Source Supplier for City Parks Playground Equipment	

#### SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council approve a resolution to make Landscape Structures, Inc. the sole source supplier for playground equipment proposed for future renovations and/or new City park projects.

#### BACKGROUND

The existing playground equipment located throughout the City's 17 parks is represented by a variety of structure manufacturers. As parks have been independently developed over several decades, and then renovated as different funding sources are found, there historically has been no thought to product continuity. Having a variety of manufactured equipment to maintain has given Public Works staff experience in equipment durability, ease of repair, as well as availability and cost of replacement parts.

#### <u>Analysis</u>

As City parks have been developed over the past several decades, different playground equipment manufacturers have been utilized for park construction projects. The variety in equipment systems has allowed staff to assess and compare durability, ability to obtain replacement parts (cost, as well as wait time), overall warranty parameters and customer service. Staff's opinion obtained through hours of work on the various equipment systems is that play structures manufactured by Landscape Structures, Inc. are best for maintenance purposes.

The following parks currently have Landscape Structures, Inc. playground equipment installed: Toyon (Landscape Structures, Inc. is a partner with KaBoom!, who did the renovation build in 2010); Stenzel; Cherry Grove; Memorial; Grover Cleveland; Washington

Manor; Bonaire; and Floresta. Landscape Structures, Inc. was formed in 1971 and is based in Minnesota, with local parts and service provided by their certified vendor in Santa Rosa. Landscape Structures, Inc. employs approximately 300 people who manufacture their products onsite. Having US-based equipment allows for less down-time when replacement parts are needed. Staff has had issues with the cost and time involved acquiring replacement parts on equipment that is not US-based (i.e. equipment installed at Halcyon Park is made in Norway and parts are not easily obtained). Public Works staff consistently receive excellent warranty and customer service from Landscape Structures, Inc.

Landscape Structures, Inc., manufacturers several different lines of playground equipment that allow for design customization and variety for each park location. Park playground design has always been an integral part of the City's process, involving not only staff from the various City departments, but more importantly, the local residents and park users.

### Current Agency Policies

The City has similar sole source arrangements with Denalect Alarm Company for fire alarm and life safety services; with Pivot Furniture for the assembly of the City's Herman Miller modular furniture; with AllDura for its 'Microgard' anti-graffiti coating; and with Johnson Controls for building management systems in several City facilities. The City is permitted by State law to sole source a particular material, product, thing or service under California Public Contract Code section 3400, and by Section 1-6-315 of the San Leandro Municipal Code. By the proposed action, the City Council will make the findings necessary to establish a sole source supplier, which will be described in future invitations for bids or requests for proposals for play structure procurements.

#### Fiscal Impacts

Finding Landscape Structures, Inc. as a sole source for parks playground equipment in and of itself has no fiscal impacts. Moving forward, as new playgrounds are developed or existing playgrounds renovated (such as the KaBoom! build at Toyon Park that occurred in 2010, and the currently proposed renovations of Siempre Verde Park), a single play structure equipment manufacturer will cause more efficient maintenance and less equipment down time, especially because of parts availability, a proven track record of equipment durability and good warranty and customer service from the vendor.

### ATTACHMENT(S)

None.

PREPARED BY: Debbie Pollart, Director, Public Works Department



## City of San Leandro

Meeting Date: July 20, 2015

**Resolution - Council** 

File Number:	15-391	Agenda Section: CONSENT CALENDAR
		Agenda Number:
TO:	City Council	
FROM:	Chris Zapata City Manager	
BY:	Debbie Pollart Public Works Director	
FINANCE REVIE	W: David Baum Finance Director	
TITLE:	RESOLUTION to Approve Findin Supplier for City Parks Playgrou	ng Landscape Structures, Inc., a Sole Source nd Equipment

WHEREAS, the Public Works Department requests that the City find that equipment designed, made and/or supplied by Landscape Structures, Inc. are currently in use in several City parks, and that for the following reasons, should be the City's sole source supplier of playground equipment for renovation and/or new park construction; and

WHEREAS, it is evident to the Department of Public Works that Landscape Structures, Inc. equipment currently in use is more durable, is more cost-effective and time-saving, especially with regards to the procurement of replacement parts, and Landscape Structures, Inc. warranty and customer service is excellent; and

WHEREAS, Landscape Structures, Inc. provides a variety of customized and scalable product lines, allowing for each park to have unique characteristics, while maintaining the specific benefits described above; and

WHEREAS Landscape Structures, Inc. products are 'Made in America' and are available from local authorized dealers; and

WHEREAS, finding Landscape Structures, Inc. a sole source provider for parks playground equipment is in the best interests of the City because it makes maintenance more efficient since Landscape Structures, Inc. is already in use in other parks which allows for useful interchangeability of parts and uniformity of procedures for maintenance and repair activities, which thereby reduces down time; and

WHEREAS, higher availability of spare parts, and familiarity with Landscape Structures, Inc.'s warranty and customer service systems and procedures saves costs by causing greater efficiency for maintenance staff to complete repairs, thereby maximizing use; and WHEREAS, the City Manager recommends that the City Council find that it's in the best interests of the City to waive the competitive bidding requirements as they pertain to the procurement of play structure equipment as provided for in Section 1-6-315 of the San Leandro Municipal Code, and on the basis of the recitals above, find that going forward Landscape Structures, Inc. should be the sole source supplier to the City of play structure equipment for renovations and new constructions of City park play structures.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

That the above recitals are true and correct, and the City Council finds that for all of the aforementioned reasons, Landscape Structures, Inc. shall be the sole source provider for playground equipment in City parks.